

## BUILDING YOUR TRADE SHOW TOOLBOX



- CREATE BUZZ AMONG PROSPECTS AND POTENTIAL CLIENTS
- GO PREPARED
- CREATE QUALIFIED LEADS
- GENERATE NEW BUSINESS....

Tired of attending trade shows with little or no results? The Edmiston Group's years of tradeshow experience yield our clients results and can help you!

**Our Turn-Key - Tradeshow Toolbox Service:** 

- Identify the right show for your business
- Prepare for the show
- Create a compelling message with calls to action
- Utilize registration slips with qualifying questions
- Develop an effective give-away
- Design and produce all necessary pieces of your tradeshow display with your unique brand
- Provide a show box check off list with incidental items needed the day of the show.

**Trade Show Setup** 

• Teach you the best practices in booth set up.

**Trade Show Follow-up** 

• New prospect email follow-up and a list for appointment setting.

If you have questions or need help planning for an upcoming show, call 724-612-0755 to learn more.



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